In recent years, the amount of funding and number of unique program components administered by LAHSA has grown exponentially but the procurement policy has remained largely the same. Currently, our process is to have all contracts of a particular program component expire at the same time requires service providers to compete for new or continued funding. Recognizing that the current process may not be the most efficient for a variety of reasons, LAHSA now has the opportunity to reimagine its methodology and is seeking your feedback on the way that funds are distributed among service providers.

1. Contact Information

   Name
   Organization
   Email Address
   Phone Number

2. What should be the highest priorities for LAHSA's procurement process? Please rank in order of importance:

   - The highest performing agencies should get the most advantage when applying.
   - There should be opportunities for new agencies to get funded.
   - There should be opportunities for agencies with smaller budgets to get funded.
   - Agencies who have been doing the work longer should get the most advantage when applying.
   - Continuity of services is critical. Agencies who have current contracts should be given priority.
   - Other

3. Which statement do you agree with more?

   - The homeless services system in LA County would benefit from having services be provided by a large group of diverse providers.
   - The homeless services system in LA County would benefit from having services be provided by fewer providers that offer a wider range of services.
One criticism that LAHSA has received regarding its procurement process is that new and/or small agencies are not able to successfully compete for funding.

4. What additional opportunities should LAHSA provide for agencies with smaller operational budgets to increase equity?
   - A portion of funds should be set aside for agencies with smaller budgets.
   - LAHSA should develop a Subcontractor Program that facilitates prime/sub contractor relationships.
   - The budget size of an agency should not be a determining factor for funding.
   - Other

   Please elaborate

5. What should be the maximum Annual Operating Budget for an agency to be classified as 'small'?

   Please elaborate

6. What additional opportunities should LAHSA provide for agencies led by minorities/women?
   - A portion of funds should be set aside for agencies led by minorities/women.
   - The demographics of leadership of an agency should not be a determining factor for funding.
   - Other

   Please elaborate
It is LAHSA’s current policy that contracts expire after three years and agencies must reapply to an RFP if they are interested in continuing to provide services.

7. Which scenario best explains how you think providers should recompete for existing contracts?

- Agencies with no performance issues would be automatically renewed and only contracts that are underperforming should have to reapply and compete for funding against new applicants.
- All contracts should expire at the same time.
- Other

Please elaborate

8. What methods should LAHSA use to determine performance? (You may select more than one)

- Meeting contractual performance targets using HMIS data
- Spending down contracts
- Participant satisfaction
- Participation in CES
- Other quantitative or qualitative factors

Please elaborate

9. What targets collected through HMIS are the most valuable?
10. Given that biases impact the way that services are provided, should the demographic make-up of the staff and the clients they work with be evaluated during the Request for Proposals process?

11. Are there parts of LAHSA's current process that act as barriers to nonprofits that are led by women and people of color?

- [ ] Yes
- [ ] No

Please elaborate:

12. What else should LAHSA keep in mind when designing the procurement method?