2018 CoC Program
New Projects

Request for Proposals

Joint Transitional Housing – Rapid Re-Housing

July 10, 2018
Housekeeping
Agenda

• Welcome
• RFP Overview
• Program Overview
• Quality Review
• Application Submission
• RFP Timeline
• Questions/Comments
RFP Overview
Objective

The Continuum of Care (CoC) Program Notice of Funding Availability is a yearly national competition that promotes a community-wide commitment to the goal of ending homelessness.

Select new projects for the FY2018 CoC Program NOFA
Potential Funding Available*

$6.5 million (Reallocated) + $6.5 million (PH Bonus) + $5 million (DV Bonus) = $18 million

*All funding amounts are approximate and subject to HUD/CoC Board approval.
Eligible Applicants

This funding opportunity is open to government agencies, and non-profit organizations that are certified before the release of the RFP as qualified bidders/proposers for receiving one or more of the following funding sources:

- HUD CoC

Eligible applicants may elect to apply under the following organizations for Joint TH-RRH projects:

- Los Angeles Homeless Services Authority (LAHSA)
Eligible Applicants

- Applicants do not need to be currently serving survivors of domestic violence.

- Current CoC-funded TH providers are eligible to apply for this RFP. However, if awarded, current grantees must surrender ALL CoC-funded TH contracts.
Eligible Projects

CoC-funded PSH Expansion
- Chronically homeless individuals, families or youth
- Minimum request of $500,000

New PSH for DedicatedPLUS
- Adults, families with children, & youth (including emancipated youth) who meet the definition of DedicatedPLUS
- Minimum request of $1,000,000

Joint TH-RRH
- Survivors and families of survivors of Domestic Violence (Category 4 – 24 CFR 578.3)
- No minimum required; Recommend budgeting $24,000 per household served
Eligible Activities

Transitional Housing
- Leasing
- Operating Costs
- Supportive Services

Rapid Re-housing
- Tenant-Based Rental Assistance
- Supportive Services
Questions?
Program Overview
Joint Transitional Housing Rapid Re-Housing (TH-RRH) Component

- Housing First Model
- Matched or Leveraged Supportive Services
- Survivors of DV
- Up to 24-months of total assistance
- Harm Reduction Policies and Procedures
- Trauma-Informed
PROGRAM DESCRIPTION

Transitional Housing

- Twenty-four (24) hour temporary residence
- Crisis intervention, security, meals, restrooms & showers

Rapid Re-housing – Up to 24 months combined (TH & RRH)

- Financial Assistance (rent and utilities)
- RRH component must be allocated 2x the level as TH

Case Management & Supportive Services

- Housing Navigation & Housing Search
- Case Management
- Other Supportive Services & Referrals

Program Goal

- Safe Permanent Housing Placement & Housing Stability

Cost for Service

- Total average cost per household is $24k
Activities

Support Services
- Standardized Assessment
- Case Management (ICM, ACT)
- Housing Search & Placement
- Housing Stabilization Services
- Referrals as Needed

Transitional Housing
- Twenty-four (24) hour bed availability
- Residential Supervision
- Crisis Intervention
- Security
- Meals
- Restrooms & Showers

Rapid Rehousing
- Rental Assistance
- Utility Assistance
- Security Deposit
- Utility Deposit
- Move-In Expenses (limited)
Direct Services Examples

- **Intake & Assessment**
  - Triage Tools

- **Housing Search & Assistance**
  - Housing location, navigation

- **Case Management & Supportive Services**
  - Housing Stability Plan and Safety Plan, minimum of monthly visits, based on progressive engagement

- **Rental Assistance and Utility Deposits**

- **Transitional Housing**
  - 24-hour temporary residence and data input
Will be community effort to determine most efficient way to collect and report data

Will conform to all privacy and security laws, regulations, rules, and policies to ensure the safety of the participant comes first

Will conform to HUD reporting requirements – an APR will be submitted for the project (pending AAQ on format)

We welcome and need feedback and recommendations from you!
Performance Outcomes

- New awards will be exempted from performance evaluation for three years to ensure proper ramp up and fine tuning – this means the projects will be protected from performance and spending-based reallocation for three years
- Performance evaluation methodology must be established
- Standards for performance must be established and approved by CoC Board and LAHSA Commission
- Lots of community input needed
Quality Review
<table>
<thead>
<tr>
<th>Scoring Matrix</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Design</td>
<td>45</td>
</tr>
<tr>
<td>Program Readiness</td>
<td>15</td>
</tr>
<tr>
<td>Past Performance</td>
<td>15</td>
</tr>
<tr>
<td>CES Alignment</td>
<td>15</td>
</tr>
<tr>
<td>Program Budget</td>
<td>10</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>
Past Performance

**Process:**

- Applying organizations must submit two (2) reports for past performance review.

- Each report must be accompanied by a Past Performance Submission Coversheet (available on LAHSA website as fillable PDF and part of Appendix B of updated RFP).

- Reports and coversheets are uploaded to FileShare.

- More information and details can be found in Appendix B of the updated RFP “Past Performance Report Submission Instructions”.

[Los Angeles Homeless Services Authority Logo]
Past Performance-Reports

• Reports must conform to the following order of precedence:
  1. LAHSA-funded program reports with contract end date within the last two (2) calendar years.
  2. Non-LAHSA Federal, State, local or other government program reports with contract end date within the last two (2) calendar years.
  3. Foundation or other philanthropy contract or grant program reports with contract end date within the last two (2) calendar years.
  4. Program reports funded through other private, unrestricted funding for period July 1, 2016 – June 30, 2017.

• Applicants may submit reports on programs where they were subcontractors, as long as reports show only the efforts of the applicant.

• Each report must clearly relate to the performance targets the organization is applying to undertake with LAHSA funding (as stated the draft Scope of Required Services)
# Past Performance - TH

## Request For Proposal (RFP) Past Performance Reports Submission Coversheet

**FY 2018 CoC NOFA New Projects RFP – Transitional Housing (TH)**

*To be submitted along with performance report*

<table>
<thead>
<tr>
<th>Organization Name:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Name: (if applicable)</td>
<td></td>
</tr>
<tr>
<td>Contract Number: (if applicable)</td>
<td></td>
</tr>
<tr>
<td>Funding Source(s): (if applicable)</td>
<td></td>
</tr>
<tr>
<td>Program Operations Date Range:</td>
<td>Start Date:</td>
</tr>
<tr>
<td>Report/Funder Type: (Select One Only)</td>
<td>LAHSA-funded contract</td>
</tr>
</tbody>
</table>

## Target 1: Exits to Permanent Destination

<table>
<thead>
<tr>
<th>How many households left your program (exited) to permanent housing during program operation year?</th>
<th>Report Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>How many households left your program (exited) for any reason during program operation year?</td>
<td>Report Response</td>
</tr>
</tbody>
</table>

## Target 2: Exits to Successful Destination

| How many households left your program (exited) to permanent housing, safe haven, emergency shelter, crisis/bridge, interim housing, or transitional housing during program operation year? | Report Response |
| How many households left your program (exited) for any reason during program operation year? | Report Response |
Past Performance - RRH

Request For Proposal (RFP) Past Performance
Reports Submission Coversheet

FY 2018 CoC NOFA New Projects RFP – Rapid Re-Housing Housing (RRH)
*To be submitted along with performance report*

<table>
<thead>
<tr>
<th>Organization Name:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Name:</td>
</tr>
<tr>
<td>(if applicable)</td>
</tr>
<tr>
<td>Contract Number:</td>
</tr>
<tr>
<td>(if applicable)</td>
</tr>
<tr>
<td>Funding Source(s):</td>
</tr>
<tr>
<td>(if applicable)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Program Operations</th>
<th>Start Date:</th>
<th>End Date:</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Report/Funder Type:</th>
<th>(Select One Only)</th>
</tr>
</thead>
<tbody>
<tr>
<td>LAHSA-funded contract</td>
<td>✔️</td>
</tr>
<tr>
<td>Foundation or other philanthropy grant or contract</td>
<td></td>
</tr>
<tr>
<td>Other government-funded contract</td>
<td></td>
</tr>
<tr>
<td>Program funded through private unrestricted funds</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Target 1: Exits to Permanent Destination</th>
<th>Report Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>How many households left your program (exited) to permanent housing during the program operation year?</td>
<td></td>
</tr>
<tr>
<td>How many households left your program (exited) for any reason during the program operation year?</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Target 2: Move-in 120 days or Less</th>
<th>Report Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>How many households moved into housing in 120 days or less during the program operation year?</td>
<td></td>
</tr>
<tr>
<td>How many households moved into housing during the program operation year?</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Target 3: Increased Income</th>
<th>Report Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>How many households increased their income during the program operation year?</td>
<td></td>
</tr>
<tr>
<td>How many households were served during the program operation year?</td>
<td></td>
</tr>
</tbody>
</table>

Los Angeles
HOMELESS SERVICE
Working Together to End Homeless
Past Performance

Wrap up

• Submit 2 performance reports and a filled out coversheet for each
• Please review the instructions also found on the LAHSA website at the RFP page before filling out the coversheet or submitting reports
Questions?
Application Submission
RFP Application Components

- MyOrg RFP Application
- MyOrg Program Profile
- Subcontractor Program Profile uploaded to FileShare (if applicable)
- Budget Template uploaded to FileShare
- Past Performance Reports Submission Coversheet & Supporting Report with matching data uploaded to FileShare
Housing First

All projects must be Housing First to be eligible for HUD funding.

To be eligible, you must select “YES” on this question.
SECTION 4A: HOUSING AND SERVICES

Are the proposed project policies and practices consistent with the laws related to providing education services to individuals and families? Any project applicant requesting funds to provide housing or services to children and youth, with or without families, must indicate whether the project has established policies and practices that are consistent with, and do not restrict the exercise of rights provided by subtitle B of title VII of the McKinney-Vento ACT, and other laws relating to the provision of educational and related services to individuals and families experiencing homelessness. Only projects that will not serve children or youth under 25 should select the "Not Applicable" response.

- All projects must be open to serving households with children
- To be eligible, you must select “Yes” to this question
Documentation of Leverage must be submitted in FileShare.
RFP Application Links


MyOrg Application – Coming soon

Budget Template – Coming soon

FileShare – [https://www.lahsa.org/fileshare](https://www.lahsa.org/fileshare)

IT Issues? [websupport@lahsa.org](mailto:websupport@lahsa.org) (for MyOrg) or [itsupport@lahsa.org](mailto:itsupport@lahsa.org) (for FileShare)
# RFP Timeline

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP Release</td>
<td>June 27, 2018</td>
</tr>
<tr>
<td><strong>Mandatory Proposers’ Conference for Joint TH-RRH Projects (Webinar Only)</strong></td>
<td><strong>July 10, 2018, 10am-12pm</strong></td>
</tr>
<tr>
<td><strong>Mandatory Proposers’ Conference for PSH Projects (Webinar Only)</strong></td>
<td><strong>July 10, 2018, 1pm-3pm</strong></td>
</tr>
<tr>
<td>Written Questions Due</td>
<td>July 12, 2018, 2pm</td>
</tr>
<tr>
<td>Submission Deadline</td>
<td>July 20, 2018, 2pm</td>
</tr>
<tr>
<td>Quality Review Approval</td>
<td>August 2018</td>
</tr>
<tr>
<td>Program Start</td>
<td>TBD</td>
</tr>
</tbody>
</table>
Questions?